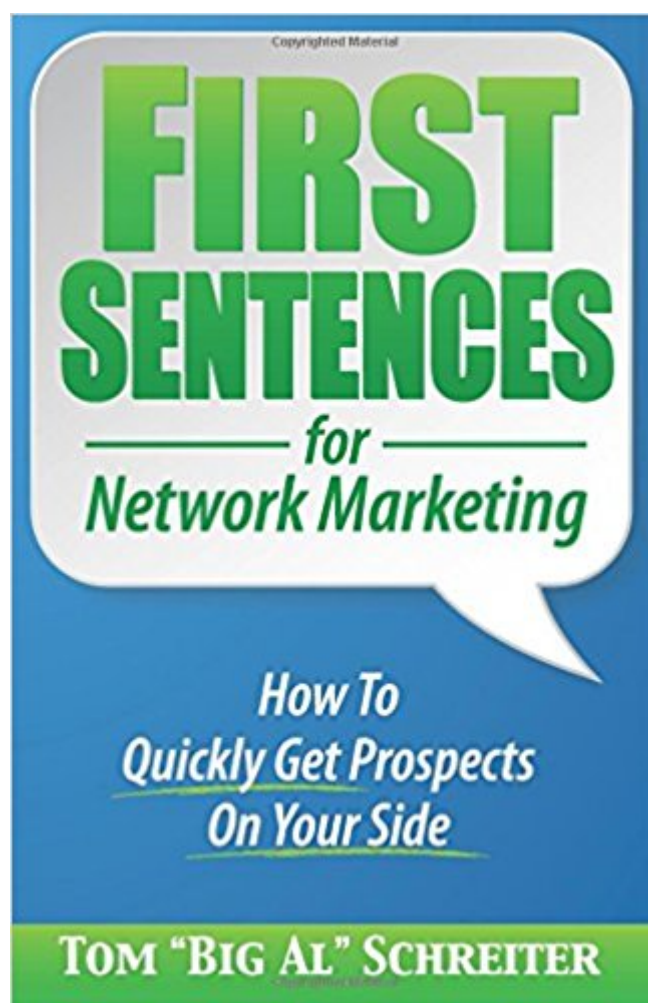




The book was found

First Sentences For Network Marketing: How To Quickly Get Prospects On Your Side



Synopsis

Start your network marketing prospecting and presentations with first sentences that work. Your network marketing prospects pre-judge you, so manage that judgment in your favor. For many distributors, the hardest part of prospecting and presenting is the first sentence. If the first sentence is good, the prospect becomes interested and engaged. If the first sentence is bad, it is hard to recover the prospect's interest and confidence. Do new distributors have proven first sentences when they join? Do they feel confident that their first sentence will get the prospects on their side? No. And that means they are fearful of talking to prospects, or in some cases, won't talk to prospects at all. Our prospects guard their time, so they are especially brutal when judging our first sentences. They want to limit their time spent listening to presentations that won't interest them. And most times, they make that entire judgment in the first few seconds. Discover many types of successful, fun first sentences in this book that get positive engagement from prospects. You want your prospects on "your side" when presenting. You can't start with a second sentence, so your first sentence better be good. Order your copy now!

Book Information

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Customer Reviews

A five star review means that I love this book.** Only the quality of the content presented is reviewed and content is not revealed. Why is this an important and lovable book?- Because it speaks in the language of the masses- Because, as a regular salesman, I know many who push away prospects faster than the speed of thought- Because, the concepts are easy to understand as well as implement- Because, NOT UNDERSTANDING, mere RECITING the words and sentences given here can help sales- Because, the author has got a knack of letting the reader live the feel

and use it to greenIf you think, this is a good book and wish to continue, I recommend,The Four Color Personalities For MLM: The Secret Language For Network MarketingHow To Prospect, Sell and Build Your Network Marketing Business With StoriesReadability 4/5Understandability 4/5Layout, structure 4/5Value for money 5/5Usefulness 5/5

This book, along with his "Four Colors.." book, provide some of the most practical advice anyone can use to advance in networking. Easy to read, understand, and apply. Can hardly wait to meet Big Al in person

BIG AL does it again! Just when you thought he had taught you everything. He hits another one out of the park! Jam packed with perfect one line ATTENTION GETTERS! Backed up with the stories he is famous for! -John Joyce "Your Trainer" Networker, MLM'er

First Sentences is a quick read that shows how first impressions are crucial. Love the layout and examples provided. You will be given thought provoking scenarios!

Tom is always on target with real,down to earth advice to anyone in the Direct Marketing arena. Most people don't know how many skills are necessary to become a success and he teaches skills that everyone can learn to use.

Big Al delivers again! First Sentences can pretty much make you or break you from the start. Love all the examples in the book and the formula!!!Thanks Big Al, now I'm off to test some of my first sentence ideas!

No one is better than Tom "Big Al" Schreiter in approaching Network Marketing "suspects." One can spend hundreds of dollars on the plethora of products out there and get no better advice than one can get in this little book.

This book is the best. First sentences are the best way to peek interest.....you can talk to so many people and cover so much ground. If you set a goal to talk to 200 people, you can accomplish it with the skill set of first sentence.....I recommend this book to my whole team!!!!!!

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